

# COLLECTION SERVICES

Cash flow is the 'life' of any business – misjudge your forecast, and the consequences can be enormous.

Collections agencies can enhance your collections efforts via escalation of the issue to them.

At KPR, we have PRIDE in our service to our clients, and our aim is to protect your business from souring your relationships with your customers whilst maintaining optimal cash levels. We want to protect your brand, but not at the risk of your cash flow.

## COLLECTIONS

A thorough collections strategy is our focus. KPR work with your team to ensure that proper collection strategies have been implemented, and that they are working for your business.

We categorise your debtors into those who can pay and those who will not pay. We then negotiate with those clients to ensure your collections are maximised in the shortest amount of time.

A variety of contact methods including automated email, SMS, and demand letters, through to phone demands and field calls are available - we won't stop trying until we get a response from your debtor.

The overall key to successful collections is not leaving it too late- the earlier you send it to us for collections, the higher chance statistically you have of recovery.

## SKIP TRACING

Inevitably, some of your debtors shall avoid contact via changing addresses, not answering phone calls, changing telephone numbers etc. Skip tracing is an inevitable part of collections. With debt stress so prevalent currently, more and more debtors are moving on or 'skipping' on their debt obligations.

With access to many informative and comprehensive databases to assist in tracking them down, KPR can make those missing debtors reappear.

Our skilled skip tracing operators have a keen analytical eye for detail to ensure unresponsive debtors are a thing of the past.

KPR have access to a range of private investigators, both nationally and internationally - a further value add to our licenced skip tracers which provides our client with an all encompassing range of options to locate debtors.



Technology and legislation is always changing in this area, and KPR stay on top of it on your behalf.

**P**rofessionalism  
**R**eliability  
**I**nformative  
**D**ependability  
**E**conomical

Your business' success is KPR's success.

If you are interested our Collections Services, please contact your local KPR representative to discuss.

[www.kpr.com.au](http://www.kpr.com.au)



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